

E-Rate
Service Providers
It's Go Time!
FY2021-22

Presented by:
Riley Harpole
Christina Bailey
Deborah Sovereign

9/29/2020





Today's Agenda

E-Rate funding & resources

COVID-19 response

EPC updates

2021-22 E-Rate Process

Bidding

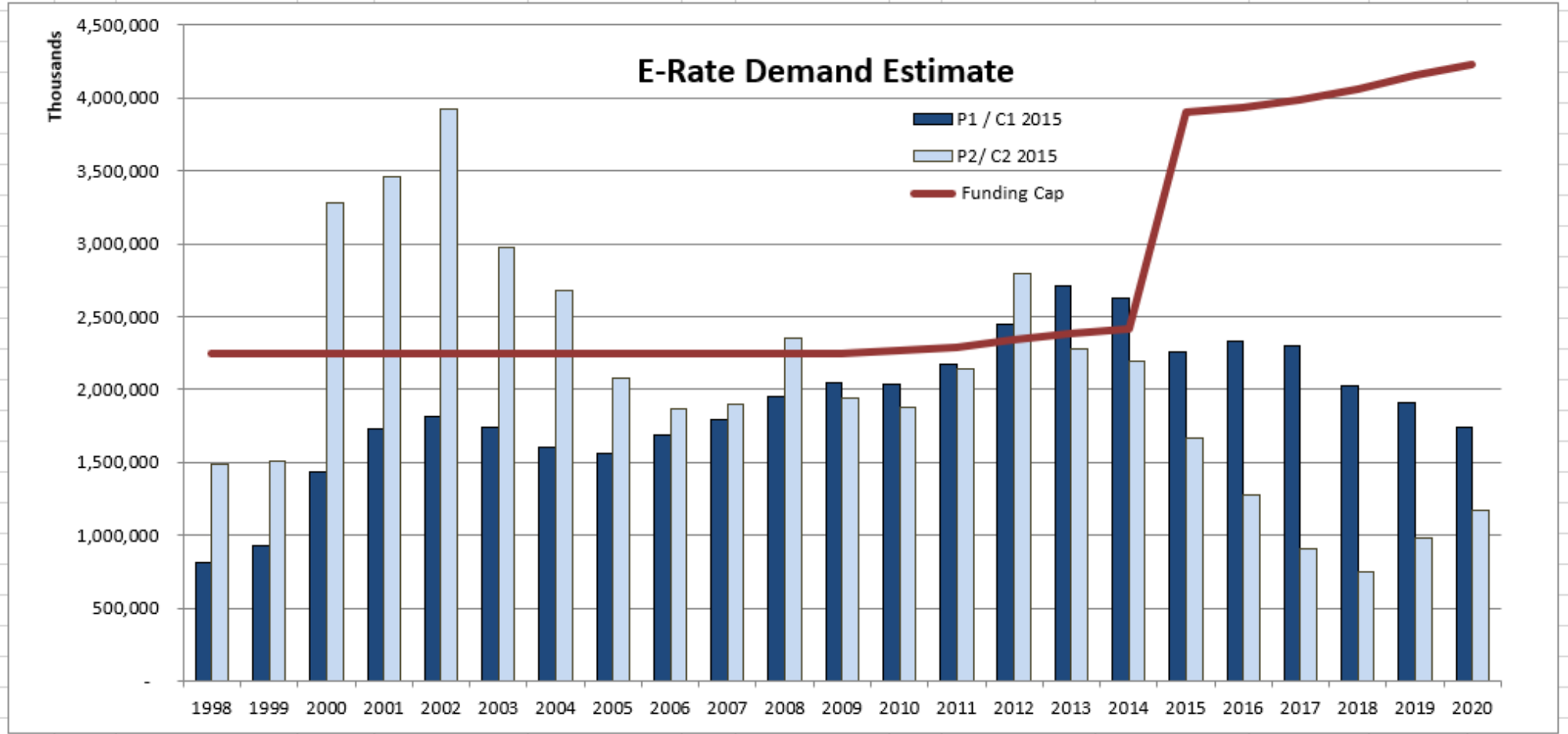
Category 2 Budgets

Wrap up and final questions

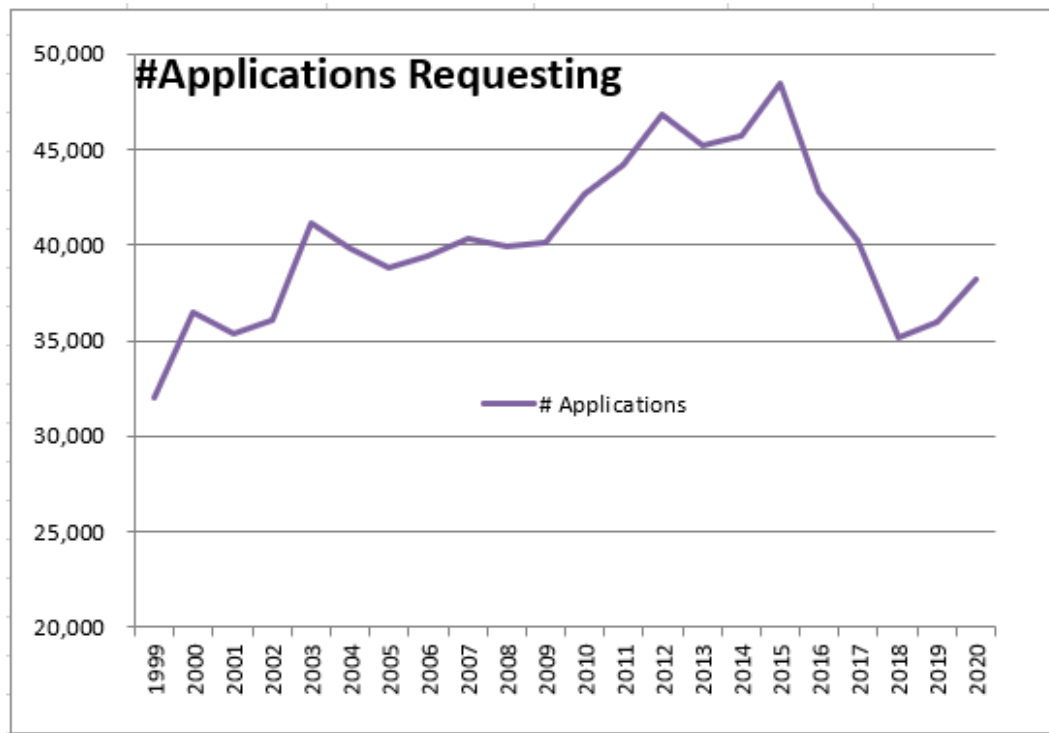
E-Rate Program Funding

E-Rate Resources





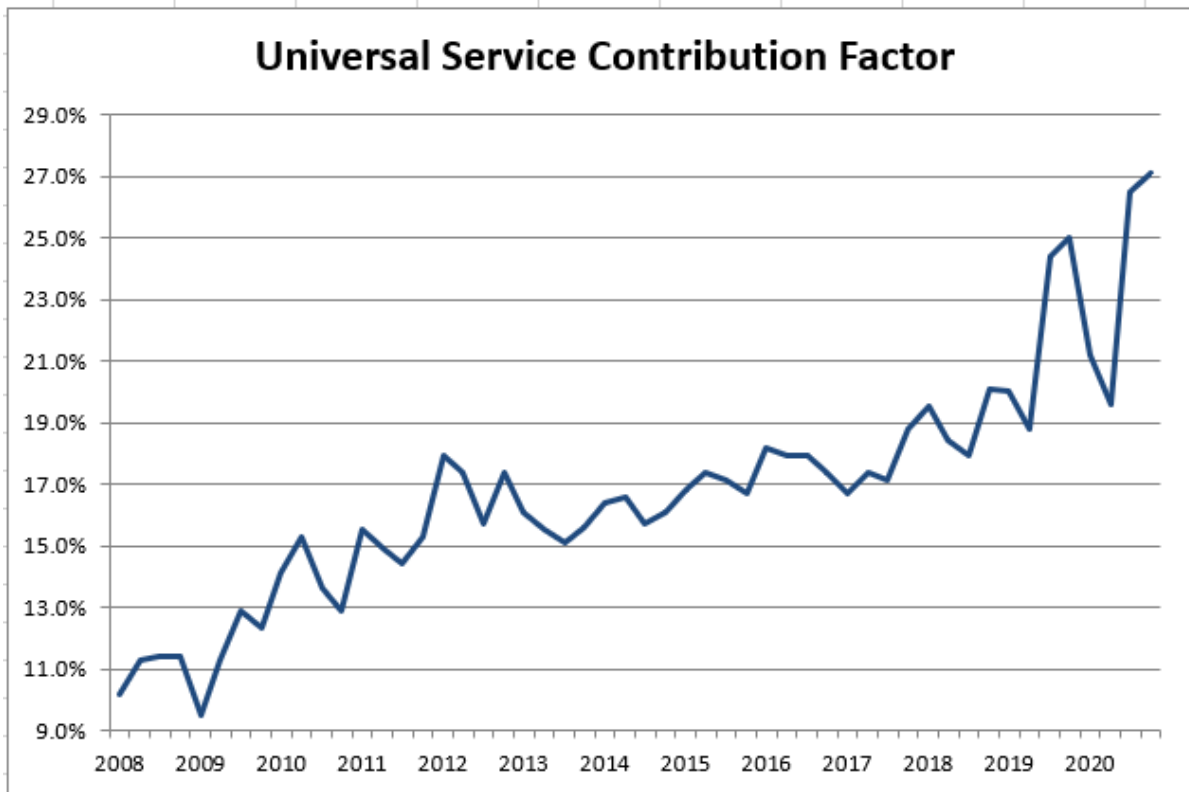
2020: Cap \$4.226 billion; \$2.909 Billion demand



Highest # = 48,404 in 2015
1st year of modernization

Dropped significantly once applicants had used C2 funding and no voice services

Number of applications filed increased slightly in 2020 – 38,207 filed



Contribution Factor hits all time high of 27.7% for 4th Quarter of 2020

- Land Lines & LD ↓
- Information Services not charged
- WAN services – Intrastate vs. Interstate

Resources

- www.kelloggllc.com
- https://www.kelloggllc.com/training_exercises.aspx
- https://www.kelloggllc.com/account_managers.aspx
(look up your Kellogg & Sovereign account manager)
- www.usac.org/e-rate
- <https://www.usac.org/e-rate/applicant-process/before-you-begin/eligible-services-list/>
- <https://www.usac.org/e-rate/resources/news-brief/> (subscribe)
- <https://www.fcc.gov/general/e-rate-schools-libraries-usf-program>

https://www.kelloggllc.com/sp_training_materials.aspx

Service Provider for E-Rate Essentials - September 22, 2020


- [Recorded version and handouts](#)

Service Provider It's Go Time! FY2021-22 - September 29, 2020

- [Recorded version and handouts](#)
- [E-Rate RFP and Form 470 Posting Group Deadlines](#)
- [Notice to Service Providers](#)
- [Application Process Flow Chart](#)
- [C2 Budget Caps Effective July 1, 2021](#)
- [Draft Eligible Services List for E-Rate FY2021](#)
- [E-rate Glossary of Terms](#)
- [Bonfire Bidding Videos](#)
- [Service Provider Contract 2021-22](#)
- [Product Eligibility - look up yours!](#)

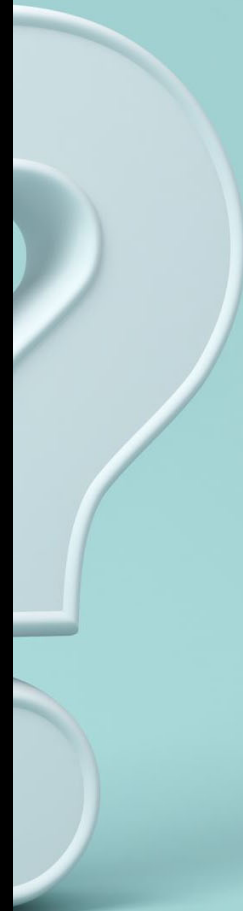
RHC INFORMATION

- [RHC Essentials Training - Recorded Session](#)
- [RHC Let's Go for FY2021-22 - Recorded Session](#)



Polling Question – Set 1

9/29/2020



COVID-19
FCC ACTIONS



FCC ORDERS

<https://www.fcc.gov/coronavirus>

| Date | Description | Order |
|-----------|---|--|
| 3/13/2020 | E-Rate Filing Window for FY2020 extended to April 29, 2020 | DA-20-273 35 FCC Rcd 2089 (3) |
| 3/18/2020 | Gift rules waived through 9/30/2020 – only applies to gifts directly associated with response to COVID 19 | DA-20-290 35 FCC Rcd 2741 (4) |
| 3/23/2020 | FCC reminder that community use of E-rate supported Wi-fi is permitted during school closures | DA-20-324 |
| 4/1/2020 | FCC extends key E-Rate program deadlines due to COVID-19 Pandemic | DA-20-364 35 FCC Rcd 2978 (4) |

FCC ORDERS

| Date | Description | Order |
|-----------|---|----------------------------|
| 9/3/2020 | FCC extends E-Rate and RHC gift rules waiver through December 31, 2020. Also extra 30 days (for E-Rate applicants impacted by the pandemic) to respond to certain information requests submitted through December 31, 2020. | DA-20-1021 |
| 9/16/2020 | FCC Opens Second E-Rate Application Window for Funding Year 2020 - Notice | DA-20-1091 |

Of special note:

Service Delivery Deadlines extended from 9/30/2020 to 9/30/2021 - ALL EXTENDED
However, applicant will need to submit Form 500 to extend contract expiration date

Oklahoma Corporation Commission

COVID-19 OUSF Emergency Response Process

Upon request from a beneficiary, OUSF Service Providers should immediately submit the form provided in the link below to request immediate approval of bandwidth increases for eligible entities. Submissions beyond 24 hours of the increase could result in approval delays.

- Must be directly related to COVID-19 needed bandwidth
- Must prove need for the upgrade
- Support extended through June 30, 2021

http://www.occeweb.com/pu/OUSF/OUSF_COVID19.htm

2nd Filing Window Open for 2020-21

- July 1, 2020-June 30, 2021
- Application Window closes October 16, 2020
- Internet and WAN bandwidth upgrades needed as a result of the COVID-19 pandemic
- No competitive bidding required IF
- Filed a Form 471 for FY2020 that was funded or pending funding
- Price per megabit (or gigabit) for the new request must not exceed that of original service



Oklahoma Corp Commission has also extended emergency B/W support through 6/30/2021

Example

- ABC School district currently has 100 Mbps service with their current provider, Tech Savvy Inc. Cost is \$600/month (\$6.00 per Mbps)
- ABC School district filed a FY2020 Form 471 and referenced their 2018 Form 470. USAC approved their funding and issued FCDL.
- In direct response to the COVID-19 pandemic, ABC School district needs to upgrade to 1 Gbps immediately.
- ABC school district contacts Tech Savvy for pricing.
- Tech Savvy can provide 1 Gbps at a monthly cost of \$2400/month (\$2.40 per Mbps)
- ABC School district signs a 36-month contract with Tech Savvy for the 1 Gbps service

Example

- ABC School district is eligible for the FY2020 2nd window filing COVID-19
- Their cost per Mbps for the 1 Gbps service (\$2.40) is less than the original cost per Mbps (\$6.00)
- They filed a Form 471 in FY2020 and had an approved FCDL
- They signed a new contract for the 1 Gbps service so will need to upload the new contract in EPC
- USAC PIA will reduce # months of service in the original request through the cut over date of the upgrade to 1Gbps. No duplicate funding.
- ABC school district will need to competitively bid the 1 Gbps bandwidth for FY2021 and can consider the existing contract as a standing bid.

FCC and USAC Registrations Prepare to Bid Bonfire

FCC Registration Number (CORES)

- New login process
- <https://apps.fcc.gov/cores/userLogin.do>
- Create a Username (Register)
- Associate your existing FRNs with your newly created username
- Check your red light status once logged in
- Contact FCC for assistance: 877-480-3201


Reminders!

- File FCC Form 473 – Service Provider Annual Certification Form
- Don't get whacked for lack of SPAC: FY2020
- Update FCC Form 498 – check boxes to participate in Rural Health Care and Schools and Libraries (E-Rate)

- **Service Provider Instructional Videos:**
- <https://www.usac.org/service-providers/learn/videos/#How-to-Revise-an-FCC-Form-498-as-a-General-Contact>

Reminders!

- Look up your SPIN to verify: <https://slweb.usac.org/Spin/Search>

| SPIN ▲ | Service Provider Name | Doing Business As | Contact Name | Contact Address | Contact Phone | Form 499 Filer | SPAC Filed |
|-----------|--------------------------------|-------------------|-------------------|---|---------------|--|---------------------------------|
| 143002652 | Happy Valley Telephone Company | | Curtesia Robinson | 525 Junction Road Madison WI 53717 | 224944-8644 | Y | 1998, 1999, 2000, |
| | | | | | | | 2017, 2018, 2019, 2020 |
| 143032363 | Happy Elves Media and More LLC | Happy Elves Media | Gregory A Hansen | 103 Joseph St. E PO Box 78 Lapwai ID 83540-0078 | 208790-4734 |  | 2008 |

Multi-Factor Authorization (MFA)

- **Login NOW and update your login information**
- Forgot your password or update MFA
 - <https://player.vimeo.com/video/372673005>
- Service Provider Assistance – contact USAC 1-888-641-8722

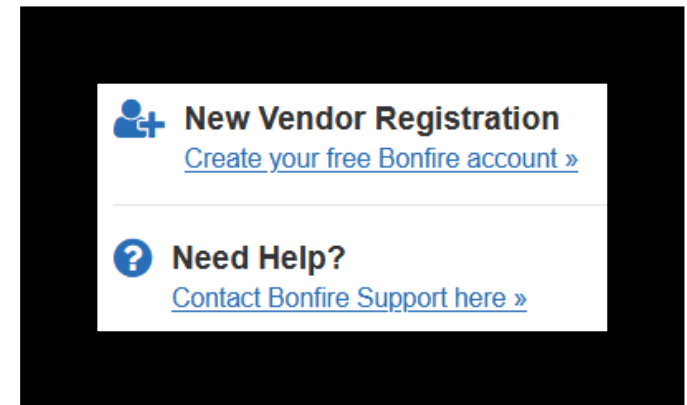
EPC Training – Videos are Best Method to learn

- EPC Videos – 474 (SPI)
- <https://www.usac.org/e-rate/learn/videos/>
- User Guides
- <https://www.usac.org/e-rate/trainings/online-training/training-series-for-service-providers/>



Bonfire Registration

- **Forms 470 are being posted NOW!**
- Login, update your password
- Update your commodity codes for bid notices
- Register new users
- <https://kelloggllc.bonfirehub.com/portal/?tab=login>
- Service Provider Assistance – contact Bonfire support
support@gobonfire.com



Review E-Rate Essentials for Service Providers

RECORDED SESSIONS AND VIDEO GUIDES

| | |
|--|--|
| 9/22/2020 Service Providers - E-Rate Essentials FY2021-22 | <u>Recorded Version Handouts</u> |
| Service Providers - How to place Internet Bid in Bonfire | <u>Internet Bid Video</u> |
| Service Providers - How to place WAN Bid in Bonfire | <u>WAN Bid Video</u> |
| Service Providers - Bonfire Bidding Instructional Video | <u>Bidding Video</u> |

https://www.kelloggllc.com/sp_webinars.aspx

KSLLC E-Rate Process for FY2021-22

KSLLC Timeline

Group Schedules <https://www.kelloggllc.com/docs/training/RFPGroupsFY2021.pdf>



E-Rate Form 470 and RFP

Competitive Bidding



Competitive Bidding Roles

KSLLC

- Reminders to keep applicants on track
- Prepare and File Form 470
- RFP Prep
- Manage Competitive Bidding
- Post answers to bidder's questions
- Prepare and post addenda
- Download bids and prep bid packet
- Review returned bid packet
- Ensure contracts signed and correct information and dates provided
- Prepare and File Form 471

Applicant

- ✓ Complete Needs Assessment
- ✓ Post newspaper notices
- ✓ Host bidders conference (online)
- ✓ Answer Questions **TIMELY**
- ✓ Follow local procurement
- ✓ Review 470/RFP / Certify
- ✓ Review Bid Packet and complete bid evaluation
- ✓ Sign and negotiate contracts
- ✓ Review 471/ Certify


Service Provider Do's and Don'ts

DO NOT

- Serve as Form 470 contact
- Provide input on RFP
- Sign the Form 470 or Form 471
- Pay for applicant's non-discount portion
- Waive applicant's non-discount portion
- Pressure applicant to use specific provider
- Interfere with competitive bidding
- Violate gift rules

DO

- ✓ Answer general questions about products you sell. Product demo's per RFP requirements.
- ✓ Attend bidders' conferences
- ✓ Submit questions prior to question close
- ✓ After the service provider has been selected, assist with applicant in preparing the Form 471 vendor documentation
- ✓ Provide information to assist applicant with answering PIA questions (applicant must maintain control)
- ✓ Assist with service substitutions and post-commitment activities



Polling Question – Set 2

9/29/2020



BIDDING TIPS E-Rate FY2021-22

Search USAC Site for 470s and RFPs


- Best Practice is to use third party search tools
- USAC video on how to find 470's
- <https://www.usac.org/e-rate/learn/videos/>



FCC Form 470 Tools

[View an FCC Form 470 \(FY2016 and later\)](#) 

This tool provides copies of FCC Forms 470 and supporting documentation posted by applicants for Funding Year (FY) 2016 and later.

[Download FCC Form 470 Information \(FY2016 and later\)](#) 

This tool allows downloads of summary information for service requests posted by applicants for FY2016 and later.

Contact Info on a Form 470

9/29/2020

| Administrative Co. FCC Form 470 – Funding Year 2021 | | | |
|---|---------------------------------------|--|---------------------|
| Form 470 Application Number: 210000623 ZANE 2021 C1 | | | |
| <u>Billed Entity</u> ZANEIS SCHOOL DISTRICT 72 30515 US HIGHWAY 70 WILSON, OK 73463 CARTER 580-668-2955 | | <u>Contact Information</u> Jennifer Williams jwilliams@kelloggllc.com 580-332-1444 | |
| Billed Entity Number: 139871 FCC Registration Number: 0011567310 | | Number of Eligible Entities: 1 | |
| <u>Application Type</u> Applicant Type: School District Recipients of Services: Pre-K; Public School; Public School District | | | |
| <u>Consulting Firms</u> | | | |
| Name | Consultant Registration Number | Phone Number | Email |
| Kellogg & Sovereign Consulting, LLC | 16024809 | 580-332-1444 | info@kelloggllc.com |
| <u>Consultants</u> | | | |
| Name | Phone Number | Email | |
| Jennifer Williams | 580-332-1444 | jwilliams@kelloggllc.com | |
| Kellogg and Sovereign Consulting | 580-332-1444 | portal@kelloggllc.com | |
| Mandy Wood | 580-332-1444 | mwood@kelloggllc.com | |

Category One Service Requests

| Service Type | Function | Function Other Description | Minimum Capacity | Maximum Capacity | Entities | Quantity | Unit | Installation and Initial Configuration? | Associated RFPs |
|--|---|----------------------------|------------------|------------------|----------|----------|----------|---|-----------------|
| Data Transmission and/or Internet Access | Leased Lit Fiber (with or without Internet Access) | | 100 Mbps | 300 Mbps | 1 | 1 | Circuits | Yes | 8960943 |
| Data Transmission and/or Internet Access | Internet Access and Transport Bundled (Non-Fiber) | | 100 Mbps | 300 Mbps | 1 | 1 | Circuits | Yes | 8960943 |
| Data Transmission and/or Internet Access | Internet Access: ISP Service Only (No Transport Circuit Included) | | 100 Mbps | 300 Mbps | 1 | | | Yes | 8960943 |

DRAFT

DRAFT

| Service Type | Function | Function Other Description | Minimum Capacity | Maximum Capacity | Entities | Quantity | Unit | Installation and Initial Configuration? | Associated RFPs |
|--|-------------------|----------------------------|------------------|------------------|----------|----------|-----------------|---|-----------------|
| Data Transmission and/or Internet Access | Network Equipment | | 100 Mbps | 300 Mbps | 1 | 1 | Detailed in RFP | Yes | 8960943 |

Description of Other Functions

| Id | Name |
|---|------|
| <p>Narrative Requesting bids for Broadband Internet Access. Requesting bids for leased on-premise router. Provide incremental pricing for bandwidth options from 100 Mbps to 300 Mbps. See RFP for further details.</p> | |

Sample Form 470 for Internet Access

KSLLC Requests for Proposal

- Cover page – applicant name, 470 #, bid milestones
- Bidders Conference – may be mandatory
- Bid Specifications
- Site List
- Proposal Requirements
- Bonfire Bid Instructions
- Attachment A – Pricing Schedule
- Attachment B – Vendor Certifications & References
- Attachment C – OUSF Certification

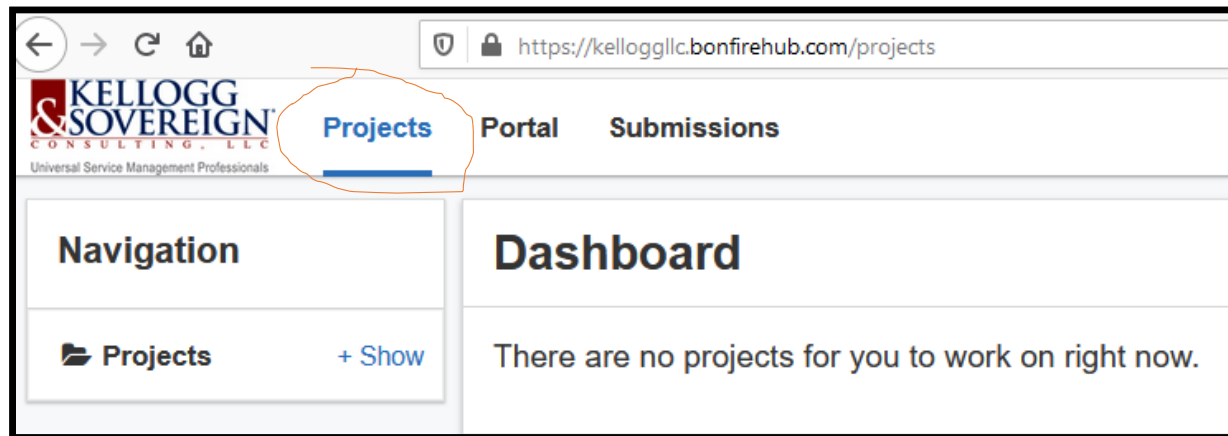
C2 Sample Form 470

Category Two Service Requests

| Service Type | Function | Manufacturer | Manufacturer Other Description | Entities | Quantity | Unit | Installation and Initial Configuration? | Associated RFPs |
|---|----------|-----------------------------|--------------------------------|----------|----------|------|---|-----------------|
| Internal Connections | Cabling | No Preference | | 17 | 29 | Feet | Yes | 66860 |
| Internal Connections | Cabling | No Preference | | 17 | 199 | Feet | Yes | 66860 |
| Internal Connections | Switches | Cisco Systems or equivalent | | | 16 | Each | Yes | 66860 |
| Internal Connections | Switches | Cisco Systems or equivalent | | | 16 | Each | Yes | 66860 |
| Basic Maintenance of Internal Connections | Switches | No Preference | | 17 | 16 | Each | | 66860 |
| Internal Connections | WAP | Cisco Systems or equivalent | | | 18 | Each | Yes | 66860 |
| Internal Connections | WAP | Cisco Systems or equivalent | | | 18 | Each | Yes | 66860 |
| Basic Maintenance of Internal Connections | WAP | No Preference | | 17 | 18 | Each | | 66860 |
| Internal Connections | Racks | No Preference | | | 1 | Each | Yes | 66860 |
| Basic Maintenance of Internal Connections | Racks | No Preference | | 17 | 1 | Each | | 66860 |
| Internal Connections | Switches | Cisco Systems or equivalent | | | 62 | Each | Yes | 66860 |
| Basic Maintenance of Internal Connections | Switches | No Preference | | 17 | 62 | Each | | 66860 |


Bonfire e-procurement site

<https://kelloggllc.bonfirehub.com/portal/?tab=openOpportunities>



Bonfire e-procurement site

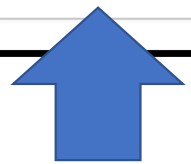
Procurement Portal
Kellogg & Sovereign Consulting LLC


Universal Service Management Professionals

Open Public Opportunities Past Public Opportunities My Opportunities

Search

| Status | Ref. # | Project | Close Date | Days Left | Action |
|--------|-----------------------|--|----------------------------|-----------|------------------|
| OPEN | ERATE 470 # 210000311 | ME 2021-C2 Lisbon School Department, Lisbon, ME (BEN 121428) | Sep 29th 2020, 2:00 PM CDT | < 1 | View Opportunity |
| OPEN | ERATE 470 # 210000240 | MS 2020-2021-C2 Jefferson County School Dist, Fayette, MS (128615) | Oct 6th 2020, 3:00 PM CDT | 8 | View Opportunity |



ERATE 470 # 210000725 INT - OK 2021-C1 INT Goodwell Ind Sch District 60, Goodwell, OK (140014)



Kellogg & Sovereign Consulting LLC [Back to list](#)

Project Details

Project: OK 2021-C1 INT Goodwell Ind Sch District 60, Goodwell, OK (140014)

September 2020

prev next

Ref. #: ERATE 470 # 210000725 INT

Type: RFP

Status: OPEN

Open Date: Sep 18th 2020, 4:00 PM CDT

Questions Due Date: Sep 29th 2020, 10:00 AM CDT

Close Date: Oct 16th 2020, 10:00 AM CDT

Days Left: 18

| Sun | Mon | Tue | Wed | Thu | Fri | Sat |
|------|-----|-----|-----|-----|-----|-----|
| 30 | 31 | 1 | 2 | 3 | 4 | 5 |
| 6 | 7 | 8 | 9 | 10 | 11 | 12 |
| 13 | 14 | 15 | 16 | 17 | 18 | 19 |
| 20 | 21 | 22 | 23 | 24 | 25 | 26 |
| OPEN | | | | | | |
| 27 | 28 | 29 | 30 | 1 | 2 | 3 |
| OPEN | | | | | | |

Important Events:

| Status ▲ | Event Name | Location | Description | Dates | Mandatory ▲ |
|----------|--------------------|---------------|----------------------------------|-----------------------------|-------------|
| ONGOING | Open Date | Online Portal | Posting date for the Opportunity | Sep 18th 2020, 4:00 PM CDT | N/A |
| UPCOMING | Questions Due Date | Online Portal | Deadline to submit Questions | Sep 29th 2020, 10:00 AM CDT | N/A |
| UPCOMING | Close Date | Online Portal | Deadline for Submissions | Oct 16th 2020, 10:00 AM CDT | N/A |

Commodity Codes:

UNSPSC 811121 Internet services

Supporting Documentation:

| File | Type | Description | Date Created | Actions |
|---------------------------------------|---------------|-----------------------------------|----------------------------|--------------------------|
| Goodwell OK RFP 2021 C1 INT COVID.pdf | Documentation | Goodwell OK RFP 2021 C1 INT COVID | Sep 18th 2020, 2:24 PM CDT | Download |

Requested Information:

Listed below are the documents and information needed to complete your submission:

Proposal

| Name | Type | # Files | Requirement |
|-----------------------------------|-----------------------|---------|-------------|
| Proposal, Pricing and Attachments | File Type: PDF (.pdf) | 1 | REQUIRED |
| Contract | File Type: PDF (.pdf) | 1 | REQUIRED |

Messages

Public Notices (0)

Opportunity Q&A (0)

[ASK QUESTIONS](#)

There is currently nothing to display here.



Attend
Virtual
Bidder's
Conference
Be sure to
register!

Questions – when and how?

- Ask questions during the question period as listed on the RFP
- Login to Bonfire, view the opportunity
- Scroll down to the messages section
- Click on Opportunity Q&A
- Type in your question
- Watch for typed responses. Follow up as needed to satisfy your questions.
- **All Q&A will be posted in an addendum on Bonfire & USAC**

Submission

Prepare

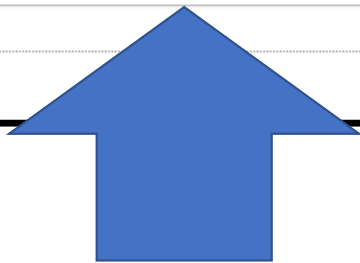

Prepare Your Submission

Prepare as:

Best Bidder Demo Company ▼

Prepare Your Submission

New to Bonfire? Here's a quick overview of the submission process.



Complete Your Submission

Kellogg & Sovereign Consulting LLC [Back to Opportunity](#)



Project Details

Official Time: **Sep 29th 2020, 1:00 AM CDT**

Closing Time: **Oct 16th 2020, 10:00 AM CDT**

17 days
Remaining

Project: OK 2021-C1 INT Goodwell Ind Sch District 60, Goodwell, OK (140014)

Ref. #: ERATE 470 # 210000725 INT

Organization:

First Name:

Last Name:

Email:

Step 1: Provide Submission Information

Click Upload File to add a requested document. Please note the type and number of files allowed for each requested document. The maximum file size accepted is 1000 MB.

Click Edit to enter a data or text answer.

Proposal



Proposal, Pricing and Attachments

REQUIRED

File Type: PDF (.pdf) # Files: 1

Upload File...



Contract

REQUIRED

File Type: PDF (.pdf) # Files: 1

Upload File...

Step 2: Submit & Finalize

I understand that I can't change any of the submission details or documents once the project closes.

SUBMIT & FINALIZE MY SUBMISSION

Bid Submission – Best Practices

Combine proposal, pricing and attachments in a single .pdf

- SIGN AND DATE PRICING SCHEDULE & ATTACHMENTS

Upload sample contract separately

- SIGN AND DATE CONTRACT – use sample or your company's

Properly allocate ineligible products and services

Check your math

Use correct spelling, capitalization, proper address format

Remember that all information you are creating today can be audited up to 10 years later –take this process seriously!

Procurement Portal

Kellogg & Sovereign Consulting LLC



[Open Public Opportunities](#)

[Past Public Opportunities](#)

[My Opportunities](#)

| Status | Ref. # | Project | Close Date | Action |
|---------|----------------------------------|---|----------------------------|----------------------------------|
| AWARDED | RHC 461 # 100041946 | RHC - TX 2020 - Internet Catalyst Health Network, Houston, TX HCP 71010 | Jun 12th 2020, 2:00 PM CDT | View Opportunity |
| CLOSED | RHC 461 #100041968 and 100041969 | RHC - MI 2020-Equip West Michigan Community Mental Health System- HCP 17014 and 17015 | Jun 11th 2020, 2:00 PM CDT | View Opportunity |
| CLOSED | RHC 461 # 100042119 | RHC - OK 2020-Equipment Lindsay Municipal Hospital, Lindsay, OK HCP 15239 | Jun 11th 2020, 2:00 PM CDT | View Opportunity |

Bonfire e-procurement site

Procurement Portal
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Search

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ESL HIGHLIGHTS

Eligibility, Firewalls, UPS Eligibility

C1 vs C2 for connections

Draft FY2021 Eligible Services List

No E-Rate Support

- Huawei Technologies
 - ZTE Corporation

Other Changes

- ESL Comments were due 9/4/2020
 - Expect no major changes

<https://docs.fcc.gov/public/attachments/DA-20-767A1.pdf>

Educational Purpose

- Activities related to education that occur on school property
- Activities related to providing library services to individuals that occur on library property

**Activities that are not on school or library property
are generally NOT eligible for discounts**

Off-site Internet is NOT eligible for E-Rate discount

Category One Notes

CATEGORY ONE

- Leased Lit Fiber
- Leased Dark Fiber
- Transport
- Internet
- Self Provisioned
- Third Party Networks
- On premise equipment

Most Cost-Effective Solution

- Applicants need to request leased lit and transport options – technology neutral
- Do NOT need to request self-provisioned or dark fiber solutions
- Do Select most cost-effective solution with price of E-Rate eligible products and services as the primary factor

Difference between C1 and C2 connections



CATEGORY 1 – if connections are between or among more than one school or library site (as defined by the state)



CATEGORY 2 – if connections are between buildings that are associated with the same school or library site



High School to Ag Building
Elem School to 4th Grade Portable

Special Issues

- **Firewalls** – no change in the ESL. However, USAC has reduced cost-effectiveness reviews. Provide in your bids reasoning to support a robust firewall. Technical explanation with diagrams is very helpful. Be sure to cost –allocate ineligible portion
- **UPS Equipment** – USAC will need to know what equipment will be plugged into the UPS equipment. Applicant may be determining this but provide details if you know.
- **Data connections and Internet – triple check addresses.** Notify KSLLC immediately if an address is wrong – this is a cardinal change and the applicant may need to repost/extend the RFP.

Category Two Notes

CATEGORY TWO

- Cost allocation is required
- **Service provider's responsibility**
- [Look up product eligibility](#)
- RFP – applicant reserves the right to purchase some all or none of the products or services
- Category 2 Budget cap – be prepared to reduce
- Do your best to provide a well-thought out solution
- Provide drawings/diagrams as needed to help applicant understand your solution
- Funding is limited so make the dollars go as far as possible!
- Provide options in your responses if applicable

MIBS and BMIC

MIBS


- Managed Internal Broadband Service
- Manage E-Rate eligible equipment
- Applicant owned OR
- Service provider owned

Operating licenses required to operate E-Rate eligible equipment are Internal Connections

BMIC

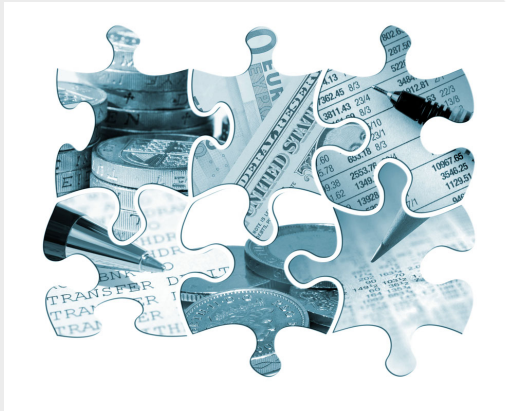
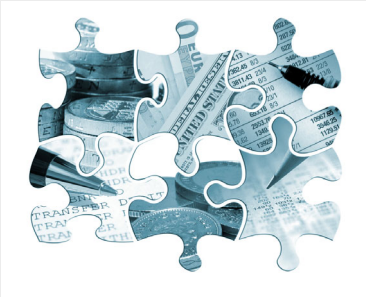
- Maintenance of E-Rate eligible equipment
- Break – Fix
- Manufacturer warranties
- Software downloads and fixes





Polling Question – Set 3

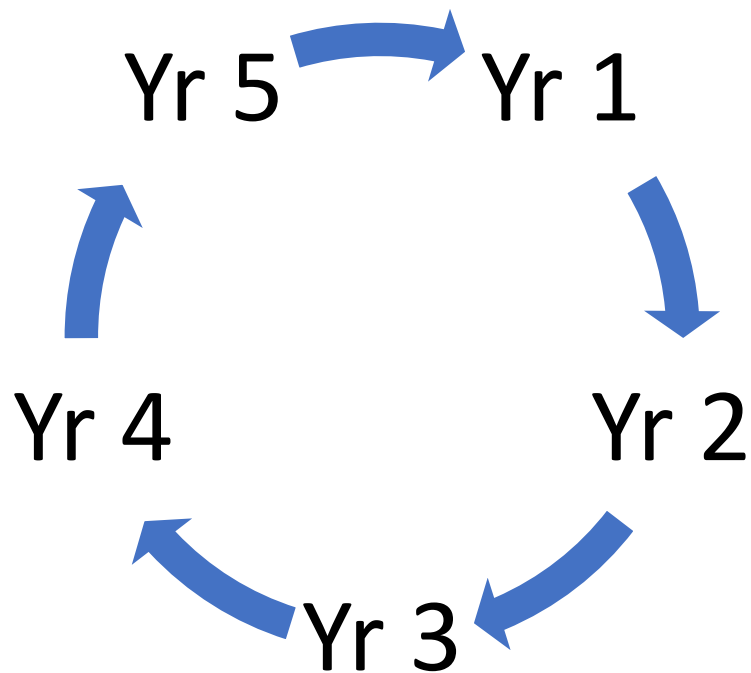
9/29/2020



Category 2

- Five Year Budgets & Planning

Discussion Topic



Applicants will be managing a five-year rolling budget for category 2

Applicant Wide Budget

School District-Wide

- Calculated at a district level based off of enrollment.
- Can be used where the applicant decides.
- Can move equipment at any time with no notice to USAC

Library System-Wide

- Calculated at a library system level based off of square feet.

Calculating your C2 Budget FY2021

Library System

\$4.50/ square foot

Budget floor of \$25,000

No disparity between urban and rural libraries

Report square footage once each 5-year budget cycle

Budget is Library System-Wide

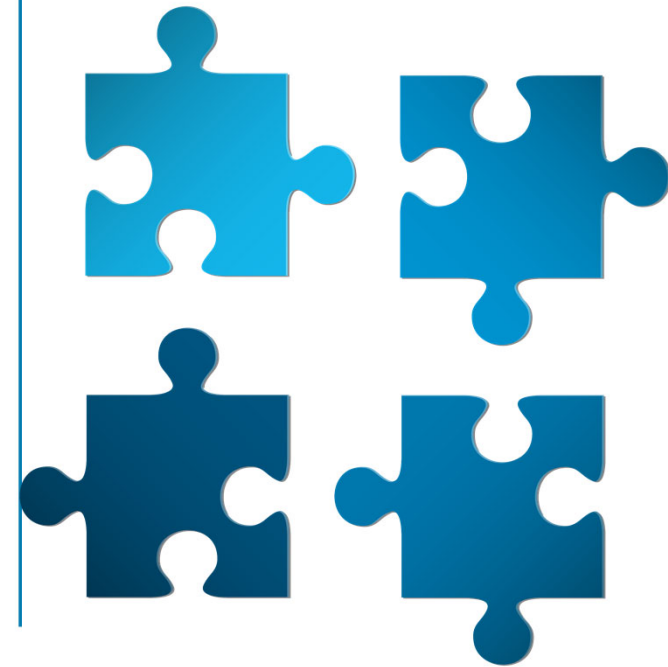
School District

\$167/student

Budget floor of \$25,000

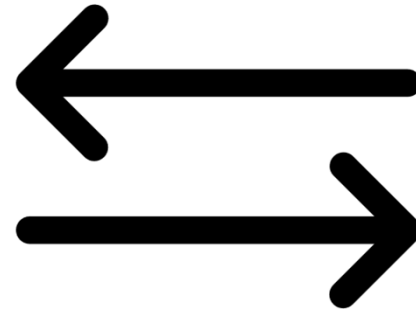
Report full-time enrollment once each 5-year cycle for budget purposes.

Budget is District-Wide



Transfer of Equipment

- Equipment funded and purchased in FY 2021
- Install at one location and move to another
- Will not affect budget
- Do not need to notify USAC



Non-Instructional Facilities

- No change in C2 Eligibility
- Not eligible if equipment will only be used by this site
- Eligible if NIF is used as a HUB
- Best to put funds into individual school or library sites.

Calculating C2 Budget Cap

10 sites or less

- Calculate each site's budget separately.
- Ensure budget floor is included in each site.
- Add all sites together for district budget.

11 site or more

- Total Enrollment X \$167
- Total Square Feet X \$4.50
- Compare to aggregate funding floor of \$25,000 per site.

Budget Example

5 School Sites

| | Enrollment | Per student | Total | Total with minimum |
|----------|------------|-------------|------------|--------------------|
| School 1 | 200 | \$ 167 | \$ 33,400 | \$ 33,400 |
| School 2 | 200 | \$ 167 | \$ 33,400 | \$ 33,400 |
| School 3 | 200 | \$ 167 | \$ 33,400 | \$ 33,400 |
| School 4 | 100 | \$ 167 | \$ 16,700 | \$ 25,000 |
| School 5 | 100 | \$ 167 | \$ 16,700 | \$ 25,000 |
| | | | \$ 133,600 | \$ 150,200 |

100 Sites with 10,000 students

| | | Factor | Total |
|-----------------|-----------|-----------|--------------|
| Standard | 10,000 | \$ 167 | \$ 1,670,000 |
| Aggregate Floor | 100 Sites | \$ 25,000 | \$ 2,500,000 |

Important Category 2 Dates

- April 1st – Earliest installation can begin
- July 1st – Earliest invoicing can begin
- June 30th – Last date for recurring services (BMIC and MIBS)
- September 30th – Installation deadline
- January 28th – Invoicing deadline

- Extensions can be requested for installation and invoicing.

Final Questions & Wrap Up

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Thank you for Attending

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